

Technical Training Management	Role	Business Mgmt	Business Devt	Product Mgmt	Curriculum Devt	Delivery Mgmt	Operations Mgmt	Duration minutes
Knowledge Modules	Codes	R1	R2	R3	R4	R5	R6	V
<a href="#">The Technical Training Organisation</a>	K01							30
<a href="#">Strategy &amp; Business Execution</a>	K02							30
<a href="#">Technical Training Product Management</a>	K03							60
<a href="#">Business Model</a>	K04							30
<a href="#">Business Development</a>	K05A							40
<a href="#">Marketing Management</a>	K05B							60
<a href="#">Revenue Generation</a>	K06							50
<a href="#">Sales</a>	K07							40
<a href="#">Schedule &amp; Resource Management</a>	K08							80
<a href="#">Authorised Training Partner Managem't</a>	K09							30
<a href="#">Consulting Services</a>	K10							50
<a href="#">Offerings and Modalities</a>	K11							35
<a href="#">Curriculum Development &amp; Management</a>	K12							35
<a href="#">Certification</a>	K13							45
<a href="#">Governance &amp; Metrics Management</a>	K14							30
<a href="#">Financials</a>	K15							50
<a href="#">Staff Management &amp; Development</a>	K16							40
<a href="#">Legal</a>	K17							40
<a href="#">Infrastructure &amp; Tools</a>	K18							40
Number of modules	==>	19	12	11	8	12	9	
Duration (hours)	==>	14	8	8	5	9	7	