

PRIVATE SECTOR ENTERPRISE TOP 60

Rank	Corporation Name	Industry	Annual Revenues	Employees/ Learners	Program Type	Area of Excellence
1	SuccessFactors, An SAP Company	Software	\$21,438,690,000	64,422	Sales Onboarding Program	Performance
2	Shaw Industries	Manufacturing	\$4,043,340,000	22,598	AIM Performance Management	Performance
3	The Hertz Corporation	Hospitality	\$9,020,000,000	41,000	Senior Leadership Development	Culture
4	Vi	Hospitality	\$399,000,000	2,900	Leadership & Management Development	Culture
5	Cisco	Information Technology	\$46,000,000,000	66,639	Cisco Virtual Classroom Instruction Specialist Certification	Collaboration
6	TELUS Communications	Telecom	\$10,900,000,000	40,000	TELUS Quest	Innovation
7	LeapFrog	Manufacturing	\$581,290,000	552	LeapPad II	Innovation
8	VMWare	Software	\$4,600,000,000	13,800	Customer and Partner Programs	Collaboration
9	CA Technologies	Information Technology	\$4,814,000,000	13,600	The Unified program	Collaboration
10	Scripps Health	Health Care	\$2,500,000,000	11,602	The Care Management Program	Collaboration
11	LinkedIn	Internet Svcs	\$972,310,000	3,458	LinkedIn University	Collaboration
12	Navy Federal Credit Union	Banking	\$3,240,518,000	9,303	Executive Development Program (EDP I)	Performance
13	Verizon	Telecom	\$115,850,000,000	183,400	Hero Program	Performance
14	MillerCoors	Manufacturing	\$8,000,000,000	9,000	Sales Playbook and Academy	Culture
15	ROCHE Pharmaceuticals	Pharmaceuticals	\$49,300,000,000	3,500	EEMEA Creativity and Innovation	Innovation



SCC Soft Computer is honored to be a part of the 2013 Learning! 100

Over the years, our commitment to workforce training and continuing education has positioned us among the world's top organizations. We couldn't be prouder of our dedicated Educational Services (EDS) team and the many professionals throughout our organization who are an integral part of the design, development, and delivery of our award-winning training programs. We congratulate the men and women of SCC's EDS division for a job well done and their continued commitment to excellence.

Kudos to the members of the 2013 Learning! 100. Dedication to professional development gets noticed!



PRIVATE SECTOR ENTERPRISE TOP 60 cont'd

Rank	Corporation Name	Industry	Annual Revenues	Employees/ Learners	Program Type	Area of Excellence
16	Hitachi	Information Technology	\$112,410,000,000	3,200	Social Knowledge Co-Creation	Culture
17	Salesforce.com	Software	\$3,050,000,000	9,800	Customer Education	Performance
18	SCC Soft Computer	Information Technology	\$124,600,000	1,600	Clinical Laboratory 101 Laboratory Basics for Non-Medical Personnel	Performance
19	Oracle	Software	\$37,120,000,000	115,000	Virtual Information Services (VIS)	Performance
20	Morrison - TouchPoint	Hospitality	\$1,932,101,000	25,886	Driving Value Program	Performance
21	Redhat	Software	\$1,330,000,000	5,600	Role-Based Training and Certification	Performance
22	McDonald's	Hospitality	\$27,570,000,000	440,000	Hamburger Univ: New Mgr Training	Performance
23	Neiman Marcus	Retail	\$4,350,000,000	15,800	Talent Management System	Culture
24	Cricket Communications	Telecom	\$34,000,000	750	Mobile Sales Training	Innovation
25	Boeing	Manufacturing	\$81,700,000,000	174,400	LMS Consolidation	Performance
26	Farmers	Insurance	\$1,310,000,000	28,975	University of Farmers	Culture
27	Choice Logistics	Logistics	\$86,000,000	209	Organizational Development Program	Culture
28	Ascension Health Information Services	Health Care	\$15,560,000,000	113,500	YOU, Managing Your AHIS Career Program	Culture
29	IBM Center for Advanced Learning	Information Technology	\$104,510,000,000	466,995	Smart Play for Learning	Culture
30	SAIC	Information Technology	\$11,170,000,000	40,000	SAIC Employee Relations Certificate	Collaboration

Our employees love what they do. And we love what they do for our residents.



We've collected a lot of awards for our employee training and development program. *Training*

magazine's Top 125, *Chief Learning Officer's LearningElite* and "Best Small Company for Learning," and now a *Learning! 100 Award*

for a third year in a row. But the recognition that means the most to us is that Vi has realized the highest resident satisfaction scores in 20 years. We believe it takes extraordinary employees to provide extraordinary senior living, and we have them in droves. That's why Vi is proud to be an exceptional place to work, learn, and grow.



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PRIVATE SECTOR ENTERPRISE TOP 60 cont'd

Rank	Corporation Name	Industry	Annual Revenues	Employees/ Learners	Program Type	Area of Excellence
31	BBVA Compass	Banking	\$3,400,000,000	11,647	Learning on Participant's Schedule	Performance
32	Orange County's Credit Union	Banking	\$50,104,620	271	GoSymple Journal	Culture
33	ViaSat	Manufacturing	\$863,627,000	2,400	ViaSat Leadership Institute 2	Performance
34	AAA Northern California, Nevada & Utah Insurance Exchange	Insurance	\$1,174,147,166	3,442	The AAA Leadership Institute	Culture
35	Qlik Technologies	Software	\$388,000,000	1,425	Customer Education and Certification	Performance
36	MTR Corporation	Transportation	\$4,582,000,000	21,295	Work Improvement Team (WIT)	Culture
37	Yum! Brands, Inc	Hospitality	\$15,000,000,000	1,500,000	Yum! University	Culture
38	Bechtel Corporation	Engineering Services	\$32,900,000,000	53,000	Bechtel Community of Practice	Collaboration
39	Toshiba American Business Solutions	Manufacturing	\$863,000,000	8,800	Web Le@rning and Collaboration	Collaboration
40	IBM	Information Technology	\$104,510,000,000	466,995	The IBM Virtual Event Center	Collaboration
41	Mountain America Credit Union	Banking	\$232,396,769	1,076	IRA E-Learning Project	Culture
42	Symantec	Software	\$6,730,000,000	20,500	Sale Readiness Training	Collaboration
43	Discover Financial Services	Financial Services	\$4,460,000,000	13,009	New Hire Scorecards	Innovation
44	Raytheon Company	Manufacturing	\$24,410,000,000	67,800	Developing Leaders at All Levels	Culture



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PRIVATE SECTOR ENTERPRISE TOP 60 cont'd

Rank	Corporation Name	Industry	Annual Revenues	Employees/ Learners	Program Type	Area of Excellence
45	USAA	Insurance	\$19,040,000,000	23,400	USAA Member Contact Learning	Culture
46	CSC	Information Technology	\$15,880,000,000	98,000	Service Executive Certification	Culture
47	Craig Technologies	Engineering Services	\$3,600,000	28	Instructional Design	Innovation
48	Hilton Hotels & Resorts	Hospitality	\$2,560,000,000	49,690	Leadership Training	Performance
49	Westinghouse Electric Company	Utility	\$1,290,000,000	9,000	Aligning a Corporate University	Performance
50	First Insight Corporation	Retail	\$3,200,000	25	Annual Users Conference	Collaboration
51	Paul Ekman Group	Professional Services	N/R	2	Facial Recognition Training	Innovation
52	Kelly Services	Staffing Services	\$5,450,000,000	568,100	Office of Innovation - HR Client Services	Innovation
53	Audatex	Software	\$790,210,000	2,483	AudaExplore - Client Implementation Support	Collaboration
54	Banque Nationale du Canada	Banking	\$6,740,000,000	19,920	Structured Products Initiative	Innovation
55	Active Network	Software	\$418,890,000	3,230	Learning "Bento Boxes"	Culture
56	Carrington Holding Co	Financial Services	N/R	42	Enhancing Learning Services	Innovation
57	Fairway Independent Mortgage	Financial Services	N/R	1,500	Encompass Online Training	Innovation
58	LiftPort	Information Technology	N/R	2	LiftPortal Lunar Space Elevator Education	Collaboration
59	Keurig	Manufacturing	\$21,300,000	185	Keurig University Virtual Environment	Innovation
60	Eci Acsellerate	Software	N/R	3	Eci Acsellerate Online Training	Performance



Caring for Our Community and Enhancing Performance Scripps Appreciates the Designation as a *Learning! 100* Award Winner

A leader in the prevention, diagnosis and treatment of disease, Scripps Health is a private, nonprofit health system in San Diego, California. Investing in the ongoing development of our workforce is a priority. Our caregivers are committed to delivering quality care to our patients, and their unique talents enable us to excel as an organization and deliver superior patient care.

We extend a special thank you to the Scripps Center for Learning & Innovation (CFLI), which provides an extensive selection of system-wide learning and development programs in an atmosphere that encourages our workforce to learn, improve performance and develop innovative solutions that drive quality. As one of Fortune's 100 Best Employers, Scripps is proud to be recognized for the third year in a row as a 2013 *Learning! 100* Award Winner. For more information, visit scripps.org.



PUBLIC SECTOR ORGANIZATIONS TOP 40

Rank	Company Name	Industry	Employees/Learners	Program Name	Area of Excellence
1	Defense Acquisition University	Military/Defense	750/250,000	Teaching & Learning Lab	Collaboration
2	The Juilliard School	Educational Services	550	Virtual Arts Ed	Innovation
3	American Heart Association	Non-profit organizations	3000/1 mil	Summer Learning Challenge	Culture
4	Khan Academy	Educational Services	58/280 mil	Khan Academy	Innovation
5	National Archives and Records Admin	Federal Gov	3200	E-IDP	Culture
6	Southern New Hampshire University	Educational Services	1000	Personalized Degree Program	Innovation
7	The Army National Guard Bureau, Distributive Learning Network	Military/Defense	2.6 mil	Soldier Readiness DL	Culture
8	Department of Veterans Affairs	Federal Gov	73/235,000	VA Acquisition Academy	Performance
9	United Nations Dept of Peacekeeping	Government	113,800	Leadership Development	Performance
10	Stanford University	Educational Services	5000	H-Star Institute	Innovation
11	Florida Virtual School	Educational Services	1839	Virtual School	Performance
12	NASA	Federal Gov	17749	NASA STEM	Innovation
13	National Defense University	Military/Defense	650	iCollege	Innovation
14	USC Inst Creative Technologies	Educational Services	75	Virtual Coach	Innovation
15	Coursera	Educational Services	42	MOOC	Innovation
16	University of Central Florida	Educational Services	4900 L	Inst of Simulation & Training	Innovation
17	Department of Veterans Affairs	Federal Gov	54/235,000	MyLearn Portal	Culture
18	Office of Personnel Management	Federal Gov	3700/24,400	USA Learning Portal	Innovation
19	Joint Training Integration Evaluation Center (JTIEC)	Military/Defense	3	Simulation Training	Collaboration



Hertz is proud to be a Top Ten Learning! 100 Award Winner for 2013

The Hertz Corporation is devoted to providing innovative learning and development programs to our employees and fostering a learning culture to help drive outstanding performance. We achieved record employee satisfaction this year as we continued to increase investments in training, recognition and development of our people at all levels. Indeed, our investments in employee development are among best-in-class levels. The Hertz Corporation - which includes the Hertz, Dollar, and Thrifty brands - now has 41,000 full and part time employees worldwide, and we will continue to optimize their technical and professional development. We are honored to earn the Learning! 100 Awards accolade.

Hertz

PUBLIC SECTOR ORGANIZATIONS TOP 40 cont'd

Rank	Company Name	Industry	Employees/Learners	Program Name	Area of Excellence
20	Wounded Warrior Project	Non-profit organizations	2200	Transition Training Academy	Culture
21	US Air Force	Military/Defense	120/300,000	The Medical Interagency Satellite Training	Culture
22	Bridgepoint Education	Educational Services	4119	Future Leaders	Culture
23	Advanced Distributed Learning Initiative, Dept of Defense	Military/Defense	35	Motif Mobile Initiative	Collaboration
24	American Bankers Association	Non-profit organizations	354	Certification Programs	Performance
25	USDLA	Non-profit organizations	20,000 L	Member Education	Collabooration
26	Western Governors University	Educational Services	208	Online Education	Performance
27	Lawrence Livermore National Laboratory	Scientific Research & Development Services	7000	L&D Programming	Culture
28	US Customs Advanced Training Ctr	Federal Gov	60668	Schl of Command Prep: Virtual Mentoring	Innovation
29	Terasem Foundation	Non-profit organizations	5	Bina 48	Innovation
30	E-learning for Kids	Non-profit organizations	17	Worldwide E-learning	Collaboration
31	National Parks Service, Dept of Interior	Federal Gov	20000	Virtual Field Trips	Innovation
32	International Federation of Red Cross & Red Crescent Society	Non-profit organizations	13.1 mil L	Worldwide Aide	Collaboration
33	Professionals in HR Association	Non-profit organizations	5/3500	Member Education	Collaboration
34	edu1world.org	Educational Services	7/30,000	edu1world Community	Collaboration
35	Cayman Islands Government	Government	12	Institute of Leadership & Mgt	Culture
36	IMIAMEC	Educational Services	N/R	Inst for Learning Reseach & Electronics	Collaboration
37	Fairfax County Police Department	US Municipal Gov	150	Safety Training	Performance
38	FGDLA	Non-profit organizations	400 L	Member Education	Collaboration
39	North Shore-LIJ Health Sys Foundation	Non-profit organizations	5700	Health Education	Culture
40	Michigan Virtual University	Educational Services	73	Teacher Education	Performance

LEARNING! 100 VENDOR LIST

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GetAbstract	Vi	www.getabstract.com
Global Knowledge	Telus	www.globalknowledge.com
GoToTraining	Esi Accelerate	www.gototraining.com
Harvard Business Pub.	Vi	www.harvardbusiness.org
Hay Group	Vi	www.haygroup.com
InterCall	IBM, Keurig	www.intercall.com

Vendor	Referred by	Website
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LRN.com	Shaw Industries	www.lrn.com
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Nognz	Telus	www.nognz.com
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Pearson Vue Testing	Learning@Cisco	http://pearsonvue.com
Regis Company	Defense Acquisition Univ	http://regiscompany.com/simulations
Rosetta Stone	Vi	www.rosettastone.com
Skillsoft	Telus, Vi, Shaw, Carrington Holding Co., Active Networks	www.skillsoft.com
SuccessFactors	Shaw Industries, SuccssFactors	www.successfactors.com
Sumtotal Systems	Shaw Industries	www.sumtotalsystems.com
VIRTUS	Telus	www.virtusinc.com